

JUSTIFICATION FOR SOLE SOURCE or BRAND NAME SPECIFIED
(Simplified Acquisitions <\$150K)

The service or material listed on FID0246040GW01 is brand name and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

Restricted to the following source. Cello, labelled Joannes Gagliano 1787 , brand name only (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.

Manufacturer: Joannes Gagliano

Manufacturer POC & phone nr.: N/A

Mfr. Address: N/A

Dealer / Rep / Recommended source: Potter Violin Co.

Dealer / Rep /Recommended source address / phone nr.
Potter Violin Co./ Attn: Jim Kelley/ 4706 Highland Ave. Bethesda, MD 20814/ (301)-652-7070

Description of the item or service required, the estimated cost, and required delivery date.
Item: Cello – Crafted by Joannes Gagliano 1787

Required Delivery: up to 45 days after award

Specific characteristics of the material or service that limit the availability to a brand name (unique features, function of the item, etc.). Describe in detail why only this suggested source / brand name can furnish the requirements to the exclusion of other sources / brands.

Cello, labelled Joannes Gagliano 1787

Description:

The back is from two pieces of quarter cut maple of narrow to medium flames ascending from the center joint.

The sides are a similar maple cut out of the slab.

The scroll is from quarter cut maple of medium flames.

The top is from two pieces of spruce of broad grain.

The varnish has a golden brown-orange color.

Length: 74 cm

Upper bouts: 34 cm

Middle bouts: 23.6 cm

Lower bouts: 42.8cm

This cello is a fine example of professional quality instrument that meets the demands of The U.S. Air Force Band. Since it is necessary to play in varying conditions and environments, this cello exceeds in it's sound complexity and abundance of good high harmonics throughout the register (often discussed in terms of projection.) The volume in all parts of the cello is balanced and responsive as well as the tonal purity is sustained in all positions. Each note starts quickly and cleanly, without any initial noise at all (not even an icy harshness,) with almost an initial pop. After playing over 50 similar instruments, this is the only one that meets the rigorous demands required by The U.S.A.F Band.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

The requested material or service represents the minimum requirements of the government.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

A patent, copyright or proprietary data limits competition.

The 1787 Joannes Gagliano Cello brand name embodies a superior family of hand-crafted workmanship representing a spectrum of ideal functionality and flexibility throughout every model of cello. These exceedingly high standards are uniquely in accordance with the performance mission of The USAF Band and render any other instrument options unsatisfactory.

These are "direct replacements" parts/components for existing equipment.

Other information to support a sole source / name brand buy:

The 1787 Gagliano Cello's superior intonation characteristics make this Cello a natural choice for any professional or those who aspire to be. This world-class instrument is an ideal choice for members of The USAF Band and the demanding standards required for our daily mission preparation and execution. After consulting countless other recognized industry standard models and relying on multiple perspectives from numerous professionals, it has been determined that only this can meet the exacting standards and professional requirements of The USAF Band.